

Boost your exports through

"Credit Risk Management & Regulatory guidelines for Exporters"

"Information on New Export Markets & Products"

A Training Session under Capacity Building Program

Date: (Saturday) 21st January, 2023 & **Time:** 10:00 a.m. – 04:30 p.m.

Venue: Hotel Saffron, Jalna

Dear Sir/Madam,

EEPC INDIA in association with Saturday Club Global Trust, ECGC and CMIA is organizing a Training Session on Boosting your exports through **Credit Risk Management & Regulatory guidelines for Exporters (Special focus on LCs and Incoterms)** and **Information on New Export Markets & Products** - Under Capacity Building Program on Saturday, 21st January, 2023 and invites you to this programme

Programme	Boost your exports through "Credit Risk Management & Regulatory guidelines for Exporters" (Special focus on LCs and Incoterms) and "Information on New Export Markets & Products"
Date & Time	Saturday, 21st January 2023, 10:00 a.m. – 04:30 p.m. (working Lunch & Hi Tea)
Venue	Hotel Saffron - Opp. Head Post Office, S.R.P.F Road, New Jalna, Jalna -431203, Maharashtra
Speakers:	<p>Topics to be covered:</p> <ul style="list-style-type: none"> ❖ "Credit Risk Management & Regulatory guidelines for Exporters" (special focus on LCs and INCOTERMS) <p>Export /Import Letters of Credit:</p> <ul style="list-style-type: none"> ○ Importance of an LC for an Exporter ○ Parties in an LC & their Responsibilities ○ "Must Know" provisions from UCP 600 ○ Common mistakes by Exporters ○ Types of LCs – an overview <p>INCOTERMS 2020 for Export /Import negotiations :</p> <ul style="list-style-type: none"> ○ Relevance of INCOTERMS ○ Cost/Risk/Responsibility – a discussion ○ Classification – 2 way and 4 way ○ Practical issues and mistakes made by Exporters <p>Discussions on Exporters problems & FEMA guidelines on Exports:</p> <ul style="list-style-type: none"> ○ Common issues faced by Exporters in India ○ Discussion of FEMA related problems & their solutions <ul style="list-style-type: none"> ❖ International Engineering Sourcing Show (IESS X) from 16 - 18 March 2023 & meet buyers from America, Europe, Africa, Latin America, ASEAN, Australia, New Zealand and CIS Countries by Dr. Rajat Srivastava, RD & Director, EEPC INDIA

	<p>❖ Information on “New Export Markets & Products” for Exports</p> <p>❖ Covering Export Risks by ECGC Ltd.</p>
Participation charges	Rs.500/- plus 18% GST – Rs.590/- per participant
Beneficial for	Exporters, Importers, Companies, Industries, CEOs, Heads of Export Firms, Manufacturers, Proprietors, Merchant Exporters, Managers etc.
Registration Link	

**For Assistance Contact: Ms. Varsha Baria Mob: 09819210848, vbaria@eepcindia.net
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Thanks and Regards,

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EEPC INDIA

(Formerly Engineering Export Promotion Council)

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