

# India Pavilion at **MACTECH** **2024**

**12 – 15 December 2024**  
**Cairo, Egypt**

## About the Exhibition

MACTECH is more than a trade fair; it is an exclusive platform where regional manufacturers meet leading innovators in the field of metal forming, machine tools, industrial tools, welding and cutting equipment, to source machinery supplies, networking with industry players, enhance their modernization plans and get acquainted to the most evolving trends and technologies.

Demonstrating the most domineering event showcasing the entire industrial value chain, MACTECH is categorically the genuine venue where exceptional solutions for the industrial sector are simply reached. Being the only event within the entire MENA region that is supported by the world's top industrial associations; 24th MACTECH exhibition signifies the picture-perfect exports site for metal forming, machine tools, industrial tools, welding and cutting equipment technology makers; providing widespread competition array, constant business opportunities, far-reaching media coverage and cross-industry technology transfer.

Mactech showcases the entire spectrum of metal-working machinery, CNC machinery, Industrial Tools, Welding & Cutting Equipment and ancillary business sector.

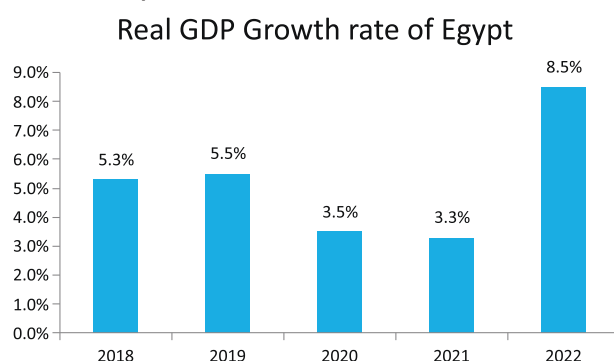


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and enjoy substantial savings!**

## Egypt's economy: A snapshot

Egypt undertook exchange rate, monetary and fiscal measures in response to adverse global developments (including soaring prices, tightening financial conditions and fading demand), aggravated by the war in Ukraine. In 2021-22, real GDP growth increased to an estimated 6.6%, driven by gas extractives, communications, agriculture, and construction. But manufacturing performed below its potential. On the demand side, growth was driven by household consumption and investment.

### Real GDP Growth rate of Egypt (2018 to 2022)

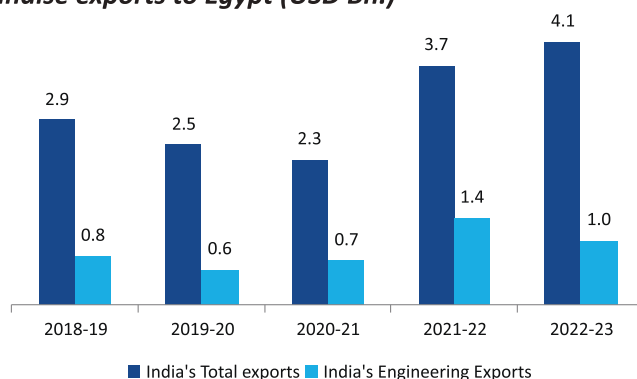


Source: IMF

## India and Egypt's Bilateral Trade

India's engineering exports to Egypt declined to US\$ 1.0 billion in 2022-23. The main items of export includes iron & steel, motor vehicles/cars, auto components/parts, industrial machinery for dairy, agriculture, food processing, textiles, paper, chemicals, etc. and IC engines and parts.

### India's total Vis-à-vis merchandise exports to Egypt (USD Bn.)



Source: DGCI&S

## Brief on Machine Tools & Cutting Tools market

The global machine tools market is projected to grow from \$113.26 billion in 2021 to \$164.92 billion in 2028 at a CAGR of 5.5% during forecast period. The major players in the global hand tools market include China, Germany, Japan, USA and Italy. The below table lists the top global suppliers in machine tools. The global metal cutting tools market is projected to grow from \$78.89 billion in 2023 to \$120.44 billion by 2030, at a CAGR of 6.2% during the forecast period. The below table lists the top global suppliers in cutting tools

## Egypt's Machine Tools & Cutting Tools industry: Prospects for India

By the year 2025, Egypt will be a leading industrializing nation in the MENA (Middle East and North Africa) region in terms of industrial performance as well as a main export hub for medium-technology manufactured products. Egypt imports 95% of its machine and industrial tools and only 5% of demand is met by local manufacturers. The Machine and Industrial tools market in Egypt is expected to increase in the coming years. The industrial expansion in Egypt will ensure the country remains the most attractive market for the machine tools and industrial tools in the Middle East and Africa. Egypt is the largest consumer of machine and industrial tools in the region relying heavily on imports. Thus India has tremendous potential to expand and cater to the Egyptian market.

# Product Profile

## Machinery

• Sheet Metal Working Machines • Metal Forming Machines • Wire and Tube Forming Machines • Milling Machines and Machining Centers • Grinding and Polishing Machines • Drilling and Boring Machines • Honing and Lapping Machines • Laser Machines • CNC Router & Laser Engraving Machines • EDM and Consumable • Robotic Process and Automation • Horizontal and Vertical Lathes • Metrology Equipment • Wood Working Machines • Moulds & Dies • Machinery Parts & Supplies • Industrial Bearings • Industrial Belts • CAD/CAM System and Software • Drive & Transmission • (Chains & Sprockets, Seals, Clutches & Couplings, Gearboxes and Lubrication...

## Automation, Motion & Drives

• CAD/CAM System and Software • Industrial IT, Hardware & Services • Robotics • Production Technologies & Services • Transmission & Fluid Power Systems • Pneumatics, Hydraulic Systems • Geared Motors, Wheels and Gear Systems • Linear Technology • Sealing Technology, Lubrication System For Drive Tech • Bearings

## Welding & Cutting Equipment

• Welding Machines • (MIG, TIG, Inverter, Stud welding) • Plasma Cutting Machines • Water jet Cutting Machines • Welding Electrodes and Wires • Plasma Torches and Accessories • Spare parts for Welding Machines • Gas Regulators

## Industrial Tools & Equipment

• Hand Tools, Power Tools, Precision Tools • Pneumatic and Hydro – Pneumatic Tools • Industrial Fasteners • Abrasive and Adhesives • Measuring and Testing Equipment • Surface Treatment • Airless Spray Equipment & Coating Technology • Generators Technology & Accessories • Factories Supplement

## Venue

Cairo International Convention & Exhibition Center, Nasr City, Cairo

## Date

12 – 15 December 2024

### Note:

- 1.EEPC India reserves the right to reject an application for participation without assigning any reason.
- 2.In case of not receiving a minimum number of participants, EEPC India may decide not to participate in the show.
- 3.No subletting or sharing of space/ booth is permitted.

•No applicant can avail subsidised rate if in same event, the applicant (exhibitor) has already participated three times.  
•No applicant can avail subsidised rate if the applicant (exhibitor) has already participated in three MAI aided events in the current financial year.

## Participation Charges

Booth Size: 9 Sqm

- One Side Open Built-Up Booth @ INR 24500 per Sqm
- Other Service Charges @ INR 2500 per Sqm
- Corner Charges: INR 2,700 per Sqm

## Re-imbusement of Airfare

Up to Rs. 1,50,000 may be reimbursed to eligible participants in terms of the MAI guidelines. However, this shall be subject to receiving of specific Govt. approval for such assistance for events of 2024-25. The T&C must be abided by for eligibility towards such re-imbusement.

[Guideline for Reimbursement of Airfare](#)



### Note:

EEPC INDIA can only recommend for issuance of VISA to the extent that the concerned person is a participant at the subject exhibition and that the person in question has been certified by the participating organisation to be their representative. The Foreign Embassy/ Consulate where the applicant submits the VISA application is expected to follow their usual procedural checks before granting the VISA in question and EEPC INDIA shall not be responsible in any manner whatsoever for non-issuance of VISA by the concerned authorities. This would mean that the prospective participant will be fully liable for the total charges payable to EEPC INDIA even if they do not obtain the VISA for any reason whatsoever.

## Re-imbusement of Freight

MSME participants may also be reimbursed 50% of the freight charges for carrying exhibits to this exhibition, subject, however, to a limit of Rs. 50,000 (Rs. Fifty Thousand only). The eligibility criteria would be similar to those applicable for airfare re-imbusement. However, this shall be subject to receiving of specific Govt. approval for such assistance for events of 2024-25.

## Mode of payment

- Please pay online through the following Payment Gateway :  
**HDFC/PayU OR**
- Pay through RTGS/NEFT in INR as per the following details :  
Name of the Bank : HDFC BANK LTD  
Branch : Central Plaza  
Address of Bank : 2/6, Sarat Bose Road, Kolkata 700 020  
Account Number : 00142090000452  
Account Name : EEPC INDIA  
NEFT Code : HDFC0000014  
**OR**
- **UPI ID:** eeplindiaacpromotion.76041638@hdfcbank  
**OR**
- Demand draft favouring "EEPC INDIA" along with the duly filled-up Application Form

## Booth display

Participation charges includes the following services:

- One Round Table
- Three Chairs
- 3 Spotlights
- One 10 Amp. Electric socket
- Carpeted Floor
- Waste bin
- Fascia Name Board

## Submission of application

Interested members are requested to fill in the online Application Form latest by **30 October 2024** at the following: Please go through the "Mode of Payment" section of this Circular for payment details.

[Click For Application Form](#)



## Selection criteria

Since limited space is available, selection of participation will be done strictly on first-come, first-served basis.

## Benefit to the member-exporters

EEPC India is proposing to organise this event under the MAI Scheme of Ministry of Commerce & Industry, Government of India. The rates mentioned above are subsidized in comparison with the normal rates offered by the Fair Authorities.

## Cancellation of participation

Please note that no request for cancellation and/ or refund including of advances, if any and/ or adjustment thereof shall be accepted for any reason whatsoever. Once the application form and/ or advance/ part payments are accepted by EEPC India the participant remains liable to pay in entirety the amounts due from them on account of the event. In case members are not able to travel due to travel restrictions/advisory by Government of India or Egypt then the amount paid will be adjusted toward the participation in the next edition.



## Force Majeure

If a Force Majeure Event like war, act of God, natural calamities, governmental directives, civil commotion, epidemic, pandemic, etc. or alike events occurs inasmuch as that the fair authorities / organizers consider that it is illegal, impossible, inadvisable or impracticable for the physical, onsite and in-person (i.e. 'live') elements of the Event to be staged, then in such situation and/ or circumstances the decision of the fair authorities shall be final and binding upon EEPIC India and all its co-exhibitors/ participants. In such situation and/ or circumstances, if the fair authorities, organizers or the vendors appointed for providing diverse services related to the Event in question does not refund the monies paid by EEPIC India and/ or does not otherwise absolve EEPIC India from its contractual obligations then in such case the Co-exhibitors / participants remain liable to pay to EEPIC India the contracted participation charge in full and shall not receive any refund from EEPIC India of the amounts paid by the co-exhibitors/ participants. Further, if the fair authorities, organizers or the vendors, so appointed for the Event binds or rolls over EEPIC India's participation in the future editions of the same Event in question, then automatically the participation of the co-exhibitor/ participant shall also be carried forward to such future editions of the Event and the amounts paid by them shall be given a credit for the successive edition. However, if there is any increment in the participation fees fixed by the fair authorities, organizers or in any other charges, budgets, etc. then such increased amount has to be paid by the co-exhibitor/ participant without any demur based on the space and booth booked by the co-exhibitor/ participant. In any event, a co-exhibitor/ participant cannot decrease the space or the booth size booked by them for the originally scheduled Event.

**Note:** Regarding goods taken out of India for exhibition or on consignment basis for export promotion, participants may refer to Circular No. 108/27/2019-GST dated 18.07.2019 of the Central Board of Indirect Taxes and Customs (CBIC) which is the statute in the matter.

# Cairo, Egypt



Contact details



[www.eepcindia.org](http://www.eepcindia.org)

CIN: U51900WB1955NPL022644