



About the Exhibition

ACHEMA has been setting standards for over 100 years and brings together experts, qualified users and decision makers from about 130 countries. It is a great opportunity to become a part of the innovation and technology summit of the process industry. It will offer an interdisciplinary and cross-industry display, gathering manufacturers, service providers and forward-thinkers as well as improve brand awareness for companies focused on the highest quality offers. It is held in Frankfurt Messe every three years. The event is one of the largest trade fairs in Germany.

ACHEMA is an important driving force for innovation and brings together decision-makers, experts and solution providers in a unique marketplace that is unmatched anywhere in the world. This exhibition is open for organizations with products or services related to biotechnology, instrumentation, control and automation techniques, materials technology, materials testing, mechanical & thermal processes, and many more. For 52 % of visitors, ACHEMA is the only trade show they will attend. This exclusive target group can only be reached here. With over 110,000 m² of exhibition space, ACHEMA is home to the full scope of technology and services for the process industry.

Why attend

Process technology is at a cross-roads; as new investments in "green technology" are scaling up at unseen speed, requirements for keeping the installed asset-base online and competitive are more dynamic than ever. Discover the latest developments in process engineering, analytics and equipment that help to meet the future demand. ACHEMA brings together chemists, engineers and process technicians as well as biotechnologists, energy and environmental experts, IT specialists and skilled experts from many other disciplines.

Highlights of ACHEMA 2022

At **ACHEMA 2022** over 2,211 exhibitors from more than 51 countries showcased the latest equipment and innovative processes for the chemical, pharmaceutical and food industries.

Attendees

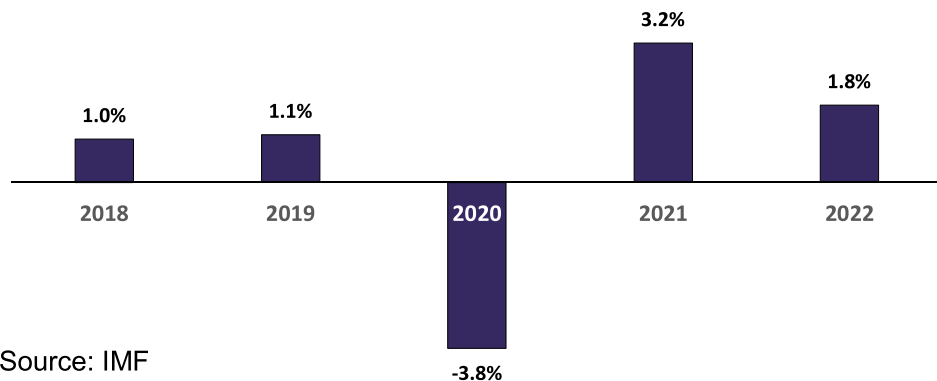
ACHEMA 2022 was attended by 70,007 participants from 127 nations. Approximately every second attendee (46.4%) at the trade show came from abroad.

The **ACHEMA Congress** covered the entire spectrum of chemical process technology and biotechnology. The lectures provided insights into current research and development projects as well as the latest scientific results.

Economic Scenario of Germany

Germany is not only one of the leading and highly developed social market economies of the world, it leads the multilateral efforts to promote a stable global economy and encourage the use of renewable resources and environmental friendly production. It is the largest economy of Europe and fifth largest of the world in the world in terms of Purchasing Power parity (PPP). Its highly skilled labour force, continuous advancement in technology and well thought out development planning has made it one of the leading developed economies of the world. The economy is projected to recover by 0.9% in 2024 as per IMF.

Real GDP Growth rate of Germany (2018 to 2022)

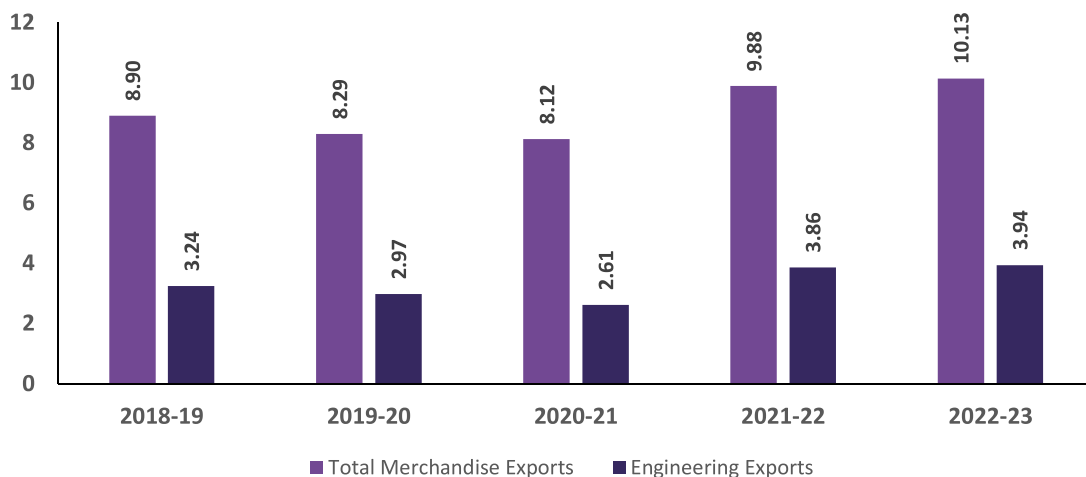


Source: IMF

Bilateral Trade between India and Germany

Germany is the third largest destination for India's engineering exports and the largest in European Union. Engineering exports to Germany reached its all-time high at USD 3.86 billion in 2021-22 and then again to USD 3.94 billion in 2022-23 registering a substantial 48% growth in 2021-22 and 2.1% growth in 2022-23 over the previous fiscals. During the ongoing fiscal 2023-24, engineering exports to Germany continued to be optimistic with USD 2.43 billion of exports during Apr-Oct 2023-24 as against USD 2.22 billion during the same period last fiscal, registering 9.6% growth. It is quite impressive as well as encouraging that when engineering exports to EU has declined in 2022-23 and 2023-24, engineering exports to Germany has been rising continuously. India's major engineering exports to Germany include Electric Machinery and Equipment, Iron and steel and its articles, Auto Components/Parts and Industrial Machinery among others.

India's Merchandise and Engineering exports to Germany (USD Bn.)



Source: DGCI&S

Focus products

Focus products of this exhibition are Industrial machinery and electrical machinery, which are two of the major engineering products exported to Germany. India's combined exports of these two product groups amounted to an all-time high of USD 1.68 billion in 2022-23 that grew with a Compounded Annual Growth Rate of 2.14% over 2018-19. During Apr-Oct 2023-24, exports of these two product groups taken together was recorded at USD 1.03 billion achieving a growth of 16% over the same period last fiscal. Exports of Industrial and Electrical machinery may see a new all-time high in the current fiscal.

Opportunity for Indian Industry

Germany is India's largest trading partner in Europe in overall merchandise trade and 7th largest source of FDI among all nations of the world. Germany is a leader in providing customised products to the global manufacturing industry via small and mid-sized companies. Germany ranks third in terms of worldwide Machinery and Equipment (M&E) industry turnover and machinery is Germany's largest sector with almost 6,600 companies along the value chain. Germany's M&E industry is the top global producer of industrial machinery with 16 percent of global industrial machinery trade. With such a highly developed machinery sector, both industrial and electrical, Germany offers plenty of business opportunities to global businesses including India especially when India's machinery and related exports to Germany have been increasing at a decent pace. This event therefore will be the right place for Indian exporters to tap the vast machinery market of the richest economy of Europe.

Product Profile

- Development, planning and execution of complete production units for all sectors of chemical engineering and biotechnology
- Computer-Aided Engineering
- Plants for water and wastewater treatment, waste gas treatment, waste disposal and recycling
- Equipment for Industrial & Labour Safety
- Instrumentation, Control & Automation Techniques
- Equipment for research and industrial laboratories
- Materials Technology & Testing
- Welding and joining techniques
- Machines & Equipment for mechanical processes
- Pharmaceutical Packaging & Storage Techniques
- Pumps, Compressors, Valves & Fittings
- Plant, apparatus, machines, equipment for thermal processes
- Products, Services & Solutions for Hydrogen



Re-imbursment of Airfare

Up to Rs. 90,000 may be reimbursed to eligible participants in terms of the MAI guidelines. However, this shall be subject to receiving of specific Govt. approval for such assistance for events of 2024-25. The T&C must be abided by for eligibility towards such re-imbursment. For detailed guidelines please click the following link

Guidelines

Note: EEPC INDIA can only recommend for issuance of VISA to the extent that the concerned person is a participant at the subject exhibition and that the person in question has been certified by the participating organisation to be their representative. The Foreign Embassy/ Consulate where the applicant submits the VISA application is expected to follow their usual procedural checks before granting the VISA in question and EEPC INDIA shall not be responsible in any manner whatsoever for non-issuance of VISA by the concerned authorities. This would mean that the prospective participant will be fully liable for the total charges payable to EEPC INDIA even if they do not obtain the VISA for any reason whatsoever.

Venue

Frankfurt Messe, Germany

Date & Time

10 – 14 June, 2024

Participation Charges

Booth size: 9sqm

One side open (built-up booth): INR 52,000 per Sqm.

- 10% extra for two sides open booth (subject to availability)

Note:

- 1.The above rate is subject to receiving of Government sanction for the event for organizing an India Pavilion.
- 2.EEPC India reserves the right to reject an application for participation without assigning any reason.
- 3.In case of not receiving a minimum number of participants, EEPC India may decide not to participate in the show.
- 4.No subletting or sharing of space/ booth is permitted.

- No applicant can avail subsidised rate if in same event, the applicant (exhibitor) has already participated three times.
- No applicant can avail subsidised rate if the applicant (exhibitor) has already participated in three MAI aided events in the current financial year.

Re-imbursment of Freight

MSME participants may also be reimbursed 50% of the freight charges for carrying exhibits to this exhibition, subject, however, to a limit of Rs. 50,000 (Rs. Fifty Thousand only). The eligibility criteria would be similar to those applicable for airfare re-imbursment.

However, this shall be subject to receiving of specific Govt. approval for such assistance for events of 2024-25.

