



India Pavilion at Nepal Medical Show & Healthcare Supply Chain Show 2025

27 February - 1 March 2025
Kathmandu, Nepal

Participate through EEPC India and enjoy substantial savings!



Concurrent Shows: **8TH EDITION NEPAL LAB**
THE LABORATORY EXPO FEB - MARCH 2025

About the Exhibition

Nepal Medical Show is a specialized show for Medical, Surgical, Hospitals, Diagnostics and other Healthcare Industries. The largest event of its kind, Nepal Medical Show brings together healthcare leaders from a variety of disciplines to collaborate and learn.

The 4th edition of Healthcare Supply Chain Show (HSCS) & Nepal Medical Show will be held at Bhrikuti Mandap, Kathmandu. The focus area of the show is medical & surgical, clinical diagnostic hospital infrastructure, medical tourism, medical science and technology. The Show provided one of the best platforms to dealers, distributors, doctors, pathologists, surgeons, hospital administrators, R&D heads, and medical directors to interact directly with the manufacturers.

In order to fulfill needs of the entire Healthcare Sector, this event is conceived giving One Stop Solution to meet all requirement of the Healthcare Segment from Medical Devices to infrastructural requirements.

Highlights of Nepal Medical Show & Healthcare Supply Chain Show in 2024:

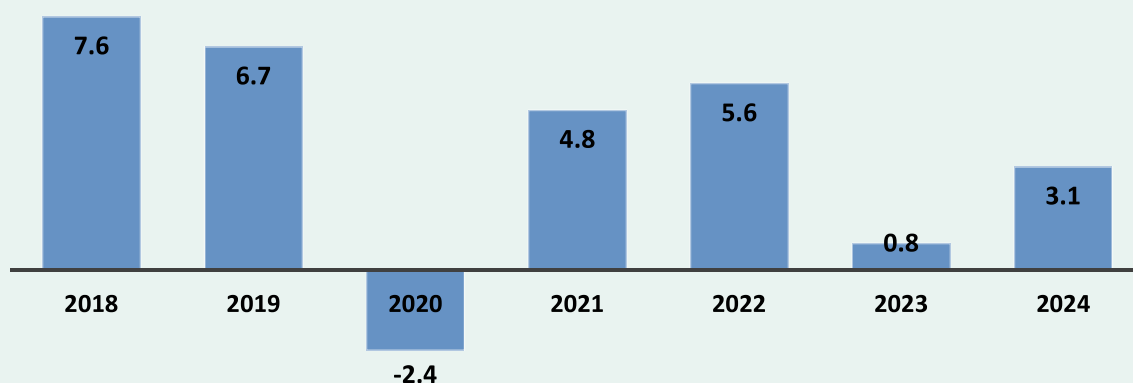
- 7500 Trade Visitors
- Over 300 Exhibitors
- 800+ Health Care Institutions



Economic scenario of Nepal

The economy of Nepal is developing category and largely dependent on agriculture. GDP is heavily dependent on remittances (9.1%) of foreign workers. Strong export performance, including earnings from tourism, and external aid have helped improve the overall balance of payments and increase international reserves. Nepal's economy is anticipated to grow by 3.6% (at market prices) in fiscal year (FY) 2024, from an estimated growth of 1.9% in FY2023, as per the Asian Development Outlook (ADO) report. A gradual relaxation of monetary policy coupled with improved consumer and investor confidence is expected to stimulate economic activity in FY2024. Service sector growth will also likely accelerate as credit controls ease, interest rates further decrease, and tourism revenues expand. Agriculture growth may also increase marginally.

Real GDP Growth rate of Nepal (2018 to 2024)

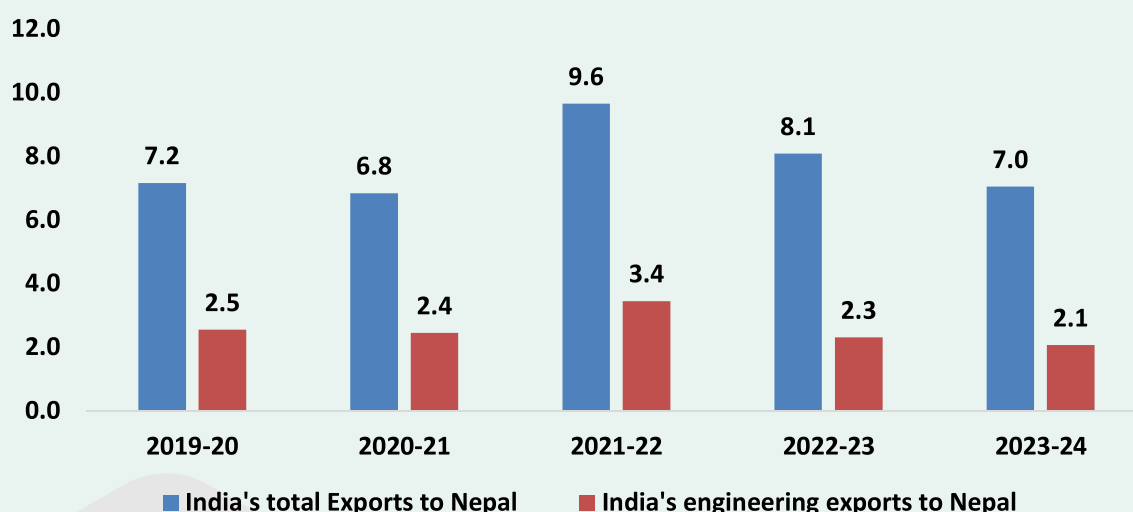


Source: IMF

India and Nepal's Bilateral Trade

Nepal has been a priority partner of India under its 'Neighbourhood First' policy that came into being since a long time. India and Nepal share close and friendly relations characterized by age-old historical and cultural linkages, open border and deep-rooted people-to-people contacts. The multifaceted relations between the two countries have gained a new momentum boosting economic and development partnership between the two countries. In terms of trade, India remains Nepal's largest trade partner with bilateral trade crossing US\$ 7.87 billion in 2023-24, with exports touching US\$ 7.04 billion and imports estimated around US\$ 0.83 billion, enjoying a positive trade surplus. In the engineering sector, India's exports to Nepal stood at US\$ 2.06 billion during 2023-24. Some of the top engineering products exported to Nepal includes Iron and Steel, Electrical machinery and equipment, industrial machinery for dairy, motor vehicles/cars, etc. On the other hand India's import from Nepal witnessed massive jump of over 120% from US\$ 93 million in 2022-23 to US\$ 204.4 million in 2023-24. Major imports happening in products like flat rolled products of iron and steel, other aircraft (except unmanned aircrafts), flat rolled products of cold rolled steel, unwrought lead, copper plates, etc.

India's total vis-à-vis engineering exports to Nepal (USD Bn.)



Source: DGCI&S

The product profile of Nepal Medical Expo 2025 consists of Medical Devices, Surgical Instruments, Lab instruments, Diagnostic products, Healthcare and other related products. In 2022 (Trade Map) India's export of Medical Devices and Instruments to the Nepal totaled USD 67.5 million, representing a 29% share of the Nepal's total import of such devices and instruments. During same time, India ranked top most position among the supplying markets imported by Nepal in medical machinery and devices, indicating significant untapped potential in this market, followed by China and USA with import share of 26.5% and 8.5% respectively.

Opportunity for Indian Medical devices Industry in Nepal

The medical device industry in Nepal is steadily growing, driven by increasing healthcare demands and advancements in technology. Despite facing challenges such as limited infrastructure and regulatory frameworks, the sector is showing promise with a growing market for devices ranging from diagnostic equipment to surgical tools. Local manufacturers are emerging alongside international players, contributing to both the domestic healthcare sector and exports. While most pharmaceuticals devices are imported from India, the expansion of private sector medical facilities in Nepal offers significant opportunities for Indian medical equipment and supplies. The prospects for India's medical devices exports to Nepal remain promising, offering opportunities for export growth in the years ahead.

In this background, participating in the Nepal Medical Show 2025 offers an ideal platform to cater to the abundant opportunities available for medical device companies to meet the country's growing demand. It is important for Indian companies to participate in such shows to maintain its presence and increase its share in the Nepalese market. Undoubtedly, the event will play a major role for medical devices manufacturers and distributors of the Indian engineering sector.

Product Profile

- Anesthesia Products
- Bio Medical Instruments
- Blood Bank Equipment
- Cardiology Equipment
- ICU / CCU Equipment
- Dental Equipment & Implants
- Diagnostics Products
- E.N.T Instruments
- Electro Medical Instruments
- Endoscopy
- General Surgical Products
- Gynecological Products
- Hospital Furniture & Fixtures
- Hospital Garments
- Infant & Baby Care
- Laparoscopy
- Medical Disposable Products
- Medical Gas Pipe Line
- Modular OT & OT Equipment
- Neonatal Devices
- Operating Tables & Shadow Lights
- Operation Theater Equipment
- Ophthalmic Instruments
- Orthopedic Implants
- Pathological Instruments
- Physiotherapy Equipment
- Rehabilitation Products & Aids
- Suction Units
- Surgical Disposable
- Surgical Medical Rubber Goods
- X-Ray Instruments
- Accreditation Agencies



Participation Charges

- Booth size: 9 Sqm.
- Built-up booth: INR 6,000 per Sqm.
- Other Services: INR 500 per Sqm.

Note:

- 1.EEPC India reserves the right to reject an application for participation without assigning any reason.
- 2.In case of not receiving a minimum number of participants, EEPC India may decide not to participate in the show.
- 3.No subletting or sharing of space/ booth is permitted.

Venue

Bhrikuti Mandap,
Kathmandu, Nepal

Date

27 February -
1 March 2025

- No applicant can avail subsidised rate if in same event, the applicant (exhibitor) has already participated three times.
- No applicant can avail subsidised rate if the applicant (exhibitor) has already participated in three MAI aided events in the current financial year.

Re-imbusement of Airfare

Up to Rs. 90,000 may be reimbursed to eligible participants in terms of the MAI guidelines. However, this shall be subject to receiving of specific Govt. approval for such assistance for events of 2024-25. The T&C must be abided by for eligibility towards such re-imbusement. For detailed guidelines please click the following link:

Guidelines for Reimbursement of Airfare



Note: EEPC INDIA can only recommend for issuance of VISA to the extent that the concerned person is a participant at the subject exhibition and that the person in question has been certified by the participating organisation to be their representative. The Foreign Embassy / Consulate where the applicant submits the VISA application is expected to follow their usual procedural checks before granting the VISA in question and EEPC INDIA shall not be responsible in any manner whatsoever for non-issuance of VISA by the concerned authorities. This would mean that the prospective participant will be fully liable for the total charges payable to EEPC INDIA even if they do not obtain the VISA for any reason whatsoever.

Mode of payment

Please pay online through the following

Payment Gateway :

●HDFC / PayU OR

Pay through RTGS/NEFT in INR as per the following details :

Name of the Bank : HDFC BANK LTD

Branch : Central Plaza

Address of Bank : 2/6, Sarat Bose Road,
Kolkata 700 020

Account Number : 00142090000452

Account Name : EEPC INDIA

NEFT Code : HDFC0000014

OR

- Demand draft favouring "EEPC INDIA" along with the duly filled-up Application Form

OR

●UPI ID:

eeplindiaacpromotion.76041638@hdfcbank

Booth display

Participation charges for a 9 sqm.
booth includes the following services:

- One Table
- Two Chairs
- One Socket (5 Amp)
- Three spot lights
- Carpet
- Fascia Name
- One Waste paper bin

Submission of application

Interested members are requested to fill in the online Application Form latest by **15 February 2025** at the following link:

[Click For Application Form](#)



Please go through the "**Mode of Payment**" section of this Circular for payment details.

Selection criteria

Since limited space is available, selection of participation will be done strictly on first-come, first-served basis.

Benefit to the member-exporters

EEPC India is organising this event under the MAI Scheme of Ministry of Commerce & Industry, Government of India. The rates mentioned above are subsidized in comparison with the normal rates offered by the Fair Authorities.

Cancellation of participation

Please note that no request for cancellation and/ or refund including advances, if any and/ or adjustment thereof shall be accepted for any reason whatsoever. Once the application form and/ or advance / part payments are accepted by EEPC India the participant remains liable to pay in entirety the amounts due from them on account of the event. In case members are not able to travel due to travel restrictions/advisory by Government of India or Nepal then the amount paid will be adjusted toward the participation in the next edition.

Force Majeure

If a Force Majeure Event like war, act of God, natural calamities, governmental directives, civil commotion, epidemic, pandemic, etc. or alike events occurs inasmuch as that the fair authorities/ organizers consider that it is illegal, impossible, inadvisable or impracticable for the physical, onsite and in-person (i.e. 'live') elements of the Event to be staged, then in such situation and/ or circumstances the decision of the fair authorities shall be final and binding upon EEPC India and all its co-exhibitors/ participants. In such situation and/ or circumstances, if the fair authorities, organizers or the vendors appointed for providing diverse services related to the Event in question does not refund the monies paid by EEPC India and/ or does not otherwise absolve EEPC India from its contractual obligations then in such case the Co-exhibitors / participants remain liable to pay to EEPC India the contracted participation charge in full and shall not receive any refund from EEPC India of the amounts paid by the co-exhibitors/ participants. Further, if the fair authorities, organizers or the vendors, so appointed for the Event binds or rolls over EEPC India's participation in the future editions of the same Event in question, then automatically the participation of the co-exhibitor/ participant shall also be carried forward to such future editions of the Event and the amounts paid by them shall be given a credit for the successive edition. However, if there is any increment in the participation fees fixed by the fair authorities, organizers or in any other charges, budgets, etc. then such increased amount has to be paid by the co-exhibitor/ participant without any demur based on the space and booth booked by the co-exhibitor/ participant. In any event, a co-exhibitor/ participant cannot decrease the space or the booth size booked by them for the originally scheduled Event.

Note: Regarding goods taken out of India for exhibition or on consignment basis for export promotion, participants may refer to Circular No. 108/27/2019-GST dated 18.07.2019 of the Central Board of Indirect Taxes and Customs (CBIC) which is the statute in the matter.

[Contact details](#)



www.eepcindia.org