

# India Pavilion at **GULFOOD MANUFACTURING 2023**

**DUBAI, UAE | 7 – 9 November 2023**

**Participate through EEPC India  
and enjoy substantial savings!**

## About the Exhibition

**Gulfood Manufacturing is the Middle East Africa, South Asia (MEA|SA) Region's Largest & Leading Food and Beverage Processing and Packaging Event**

Gulfood Manufacturing 2023 is set to unveil the next era of food manufacturing including new ingredients and advanced technologies that will enable your business to reduce costs, grow and innovate.

Taking place from 7 – 9 November 2023 at Dubai World Trade Centre, Gulfood Manufacturing is a global platform for the industry to learn, engage and present their products, services, and solutions focused on moving the food manufacturing industry forward toward a more sustainable, resilient, agile and efficient future.

Featuring the latest technological advancements in processing, packaging, ingredients and digitalization, as well as a focus on critical areas such as food safety and supply chain issues, Gulfood Manufacturing offers a comprehensive showcase of solutions for industry professionals seeking to stay at the forefront of the industry and presents a prime opportunity to network, form new global partnerships, announce new innovative products, deals, collaborations and signings. The event and show features will be set against the 5 core themes of Sustainability, Innovation, Nutrition, Technology, and Efficiency.

## Concurrent Events

**Foodtech Summit:** The Food Tech Summit will bring global experts, decision-makers and thought leaders together in inspiring sessions, to share and contribute thoughts and ideas for the advancement of the F&B manufacturing industry over the course of three days.

**Innovation Tours:** Visitors to the event will also be able to take part in curated Innovation Tours, giving visitors the opportunity to see the latest industry innovations, up close and personal, on the show floor.

# Show Summary of Gulfood Manufacturing 2022

- 2168 exhibitors
- 46552 visitors from more than 180 countries
- 21 halls of diverse, innovative products
- Total value of show purchases is estimated at USD 1.3 billion

## Product Profile

A global gathering place showcasing trends and technologies across five industry sectors

### ● Ingredients

Find out what ingredient trends are expected to dominate the next year of innovation projects, from colour enzymes to emulsifiers, cultures & fermentation starters to plants extracts and stabilizers.

### ● Processing

Display of latest technologies in food & beverage processing across meat, baking, beverage, refrigeration plants, food safety & quality.

### ● Packaging

Showcasing every aspect of the packaging supply chain including printing & labelling, packaging materials, filling, sealing & inspection.

### ● Supply Chain Solutions

New supply chain solutions to make faster business decision, improve operations and lower costs across logistics, transportation, warehousing & storage.

### ● Control & Automation

Solutions for digitization of food production

## India & UAE : Bilateral Trade

India is one of the largest trade partner for the United Arab Emirates (UAE) and the second largest supplier to UAE after China. Bilateral trade reached US\$ 77.63 billion in 2022-23 from around 60 billion in 2018-19, however mainly due to rise in imports, especially that of oil. The India-UAE Comprehensive Economic Partnership Agreement (CEPA) is estimated to take bilateral trade between India and the UAE to US\$100 billion by 2030.

## India & UAE : Engineering Trade

In engineering, UAE remains among the top three export destination for Indian engineering products with a share of around 5 percent in India's global engineering exports. India's engineering exports top UAE has increased over the years from US\$ 4 billion in 2016-17 to US\$ 5 billion in 2022-23, registering a CAGR of 3.4%. As per ITC Trade Map, in 2021, India's exports for food processing machinery to UAE stood at USD 57.34 million.

## Opportunity for Indian Engineering Industry

UAE has an expanding food processing sector – its growth is significantly supported by an ever increasing working population, public and private investments, low regional tariff and excellent infrastructure. As per the US Government report there are almost 568 food and beverage processors and manufacturers in the UAE, most of which are small to medium size. However the sector has significant import dependency both in terms of raw materials and machineries. In this respect Indian food processing machinery exporters can play a key role. Therefore it is important for them to participate in such events which help them in understanding the UAE's food processing industry requirements better.

## Venue

Dubai World Trade Centre,  
Sheikh Zayed Road, Dubai, UAE

## Date & Time

7 – 9 November 2023

10 AM – 6 PM

### Note:

- 1.The above rate is subject to receiving of Government sanction for the event for organizing an India Pavilion. In the unlikely event of not receiving Government sanction, additional amount shall be required to be paid by the participants.
- 2.EEPC India reserves the right to reject an application for participation without assigning any reason.
- 3.In case of not receiving a minimum number of participants, EEPC India may decide not to participate in the show.
- 4.No subletting or sharing of space/ booth is permitted.

## Participation Charges

Booth Size: Minimum 8 sqm

- One side open (built-up booth): INR 48,000 per sqm
- 10% extra for two sides open booth (subject to availability)

## Re-imbusement of Airfare

Up to Rs. 90,000 may be reimbursed to eligible participants in terms of the MAI guidelines. However, this shall be subject to receiving of specific Govt. approval for such assistance for events of 2023-24. The T&C must be abided by for eligibility towards such re-imbusement.

**Note:** EEPC INDIA can only recommend for issuance of VISA to the extent that the concerned person is a participant at the subject exhibition and that the person in question has been certified by the participating organisation to be their representative. The Foreign Embassy / Consulate where the applicant submits the VISA application is expected to follow their usual procedural checks before granting the VISA in question and EEPC INDIA shall not be responsible in any manner whatsoever for non-issuance of VISA by the concerned authorities. This would mean that the prospective participant will be fully liable for the total charges payable to EEPC INDIA even if they do not obtain the VISA for any reason whatsoever.

## Mode of payment

- Please pay online through the following Payment Gateway : **PayU OR**
- Pay through RTGS/NEFT in INR as per the following details :  
Name of the Bank : HDFC BANK LTD  
Branch : Central Plaza  
Address of Bank : 2/6, Sarat Bose Road, Kolkata 700 020  
Account Number : 00142090000452  
Account Name : EEPC INDIA  
NEFT Code : HDFC0000014  
**OR**
- UPI ID: eeplindiaacpromotion.76041638@hdfcbank  
**OR**
- Demand draft favouring "EEPC INDIA" along with the duly filled-up Application Form

## Booth display

Participation charges for a 8 sqm. booth includes the following:

- Information Counter
- One bar stool
- Three Chairs
- One Round Discussion table
- Three Spot Lights
- Electric Socket
- Waste paper basket
- Carpeted Floor
- Fascia

## Submission of Application

Interested members are requested to fill in the online Application Form latest by **22 September 2023** at the following link:  
Please go through the "**Mode of Payment**" section of this Circular for payment details.

[Click For Application Form](#)



## Selection Criteria

Since limited space is available, selection of participation will be done strictly on first-come, first-served basis.



## Benefit to the member-exporters

EEPC India is proposing to organise this event under the MAI Scheme of Ministry of Commerce & Industry, Government of India. The rates mentioned above are subsidized in comparison with the normal rates offered by the Fair Authorities and is in anticipation of receiving the government approval.

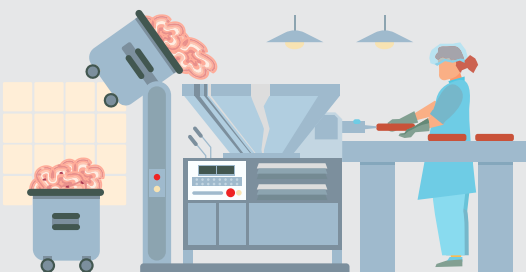
## Cancellation of participation

Please note that no request for cancellation and/ or refund including of advances, if any and/ or adjustment thereof shall be accepted for any reason whatsoever. Once the application form and/ or advance/ part payments are accepted by EEPC India the participant remains liable to pay in entirety the amounts due from them on account of the event. In case members are not able to travel due to travel restrictions/advisory by Government of India or UAE then the amount paid will be adjusted toward the participation in the next edition.

## Force Majeure

If a Force Majeure Event like war, act of God, natural calamities, governmental directives, civil commotion, epidemic, pandemic, etc. or alike events occurs inasmuch as that the fair authorities / organizers consider that it is illegal, impossible, inadvisable or impracticable for the physical, onsite and in-person (i.e. 'live') elements of the Event to be staged, then in such situation and/ or circumstances the decision of the fair authorities shall be final and binding upon EEPC India and all its co-exhibitors/ participants. In such situation and/ or circumstances, if the fair authorities, organizers or the vendors appointed for providing diverse services related to the Event in question does not refund the monies paid by EEPC India and/ or does not otherwise absolve EEPC India from its contractual obligations then in such case the Co-exhibitors / participants remain liable to pay to EEPC India the contracted participation charge in full and shall not receive any refund from EEPC India of the amounts paid by the co-exhibitors/ participants. Further, if the fair authorities, organizers or the vendors, so appointed for the Event binds or rolls over EEPC India's participation in the future editions of the same Event in question, then automatically the participation of the co-exhibitor/ participant shall also be carried forward to such future editions of the Event and the amounts paid by them shall be given a credit for the successive edition. However, if there is any increment in the participation fees fixed by the fair authorities, organizers or in any other charges, budgets, etc. then such increased amount has to be paid by the co-exhibitor/ participant without any demur based on the space and booth booked by the co-exhibitor/ participant. In any event, a co-exhibitor/ participant cannot decrease the space or the booth size booked by them for the originally scheduled Event.

**Note:** Regarding goods taken out of India for exhibition or on consignment basis for export promotion, participants may refer to Circular No. 108/27/2019-GST dated 18.07.2019 of the Central Board of Indirect Taxes and Customs (CBIC) which is the statute in the matter.



Contact details



[www.eepcindia.org](http://www.eepcindia.org)

CIN: U51900WB1955NPL022644

