

# INDIA PAVILION AT ELMIA SUBCONTRACTOR 2024

**12 – 14 November 2024,  
Jönköping, Sweden**

**Participate through EPEC India and enjoy substantial savings!**

## About the Exhibition

ELMIA SUBCONTRACTOR is northern Europe's leading trade fair for the manufacturing industry's suppliers and their customers. This is a true specialist fair for product development and purchasing. Here one can see innovations and ingenious solutions, tomorrow's engineering designs, smart materials and exciting products. The fair's four days are filled with new encounters, new discussions, new inspiration.

Elmia Subcontractor in Sweden, is a good opportunity to get an overview of the Swedish industry. Being the leading trade show of its kind it attracts "everyone" connected to the Swedish subcontracting industry. The exhibitors are keen to display their product news and innovation making the fair an excellent way of discovering trends and get inspiration for new solutions. Subcontractors are the backbone of Sweden's manufacturing industry. Without them, development and production would grind to a halt in many sectors.

**Elmia Subcontractor brings as many as 1,200 of these companies from 30 countries together and unique conditions are created for business development and profitable deals.**

The exhibitors at Elmia Subcontractor represent every manufacturing segment at the subcontracting level. The fair brings together world-class knowledge and expertise. It is also the arena for the very latest developments. Buyers, technical designers, business leaders and politicians all visit the show to find solutions for their visions, and to gain an insight into Sweden's most exciting basic industry.

## Show Summary of Elmia Subcontractor 2023



**11450**  
Visitors



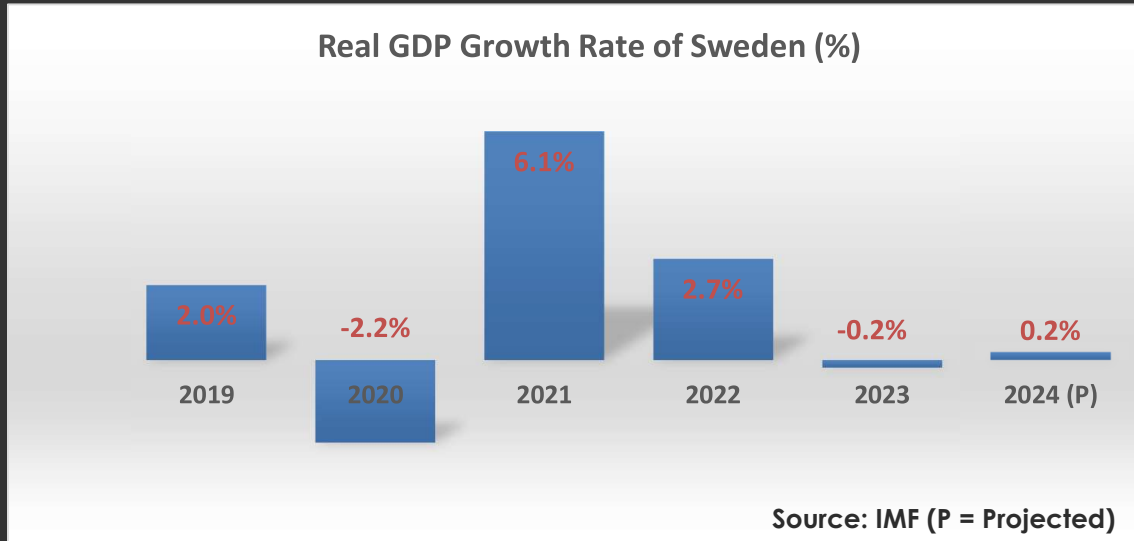
**1200**  
Exhibiting  
companies



**30**  
Participating  
Countries

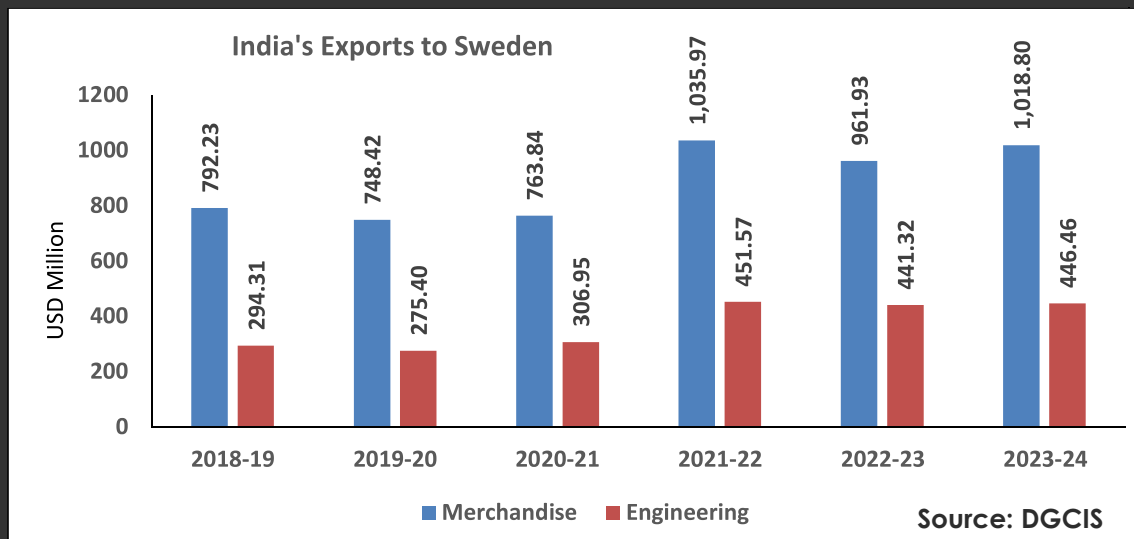
## Economic scenario of Sweden

Sweden is a developed, highly competitive mixed open economy. The vast majority of Swedish enterprises are privately owned and market-oriented. It is also a strong welfare state, with public-sector spending accounting up to three-fifths of GDP. Sweden's per capital GDP, standard of living and life expectancy are among the highest in the world and the state enjoys an advanced welfare system. The Swedish economy has been in recession since 2023 and although, lower inflation and increasing wages are expected to successively improve the economic situation for households in 2024, weak growth scenario is apprehended to remain until 2025. As per the Government's estimate, GDP is expected to increase by 0.7 percent in 2024 and 2.5 percent in 2025.



## Bilateral engineering trade between India and Sweden

Indian merchandise exports to Sweden Crossed USD 1 billion and recorded a CAGR of 5.16 percent between 2018-19 and 2023-24. Engineering exports to Sweden portrayed a more impressive picture with 8.69 percent CAGR during that time period. However, the growth of exports was sporadic due to disruption of global supply chain following the Pandemic and subsequent damage in economic activities worldwide. Exports surged from USD 294.31 million in 2018-19 to USD 446.46 million in 2021-22 and then more or less maintained the shipping trend with USD 441.32 million of exports in 2023-24 despite of slowdown in developed economic regions including Sweden. India's major engineering product groups exported to Sweden include Auto Components/Parts, Products of Iron and Steel, Electric Machinery and Equipment, IC Engines and Parts, Aircraft, Spacecraft and Parts, and Medical and Scientific Instruments among others.



The product profile of Elmia Subcontractor include Manufacturing methods and Subcontracting. Broadly, subcontracting is an integral part of almost all segments of engineering. Therefore, exports generated by subcontracting segment can't be identified separately and rather, this sector contributes towards overall increase of India's engineering exports.

## Opportunity for Indian Engineering Subcontracting in Sweden

The entire manufacturing sector relies upon subcontracting business and engineering is also a segment of manufacturing. Sweden is a developed economy with a well-developed and high technology based industry segment especially after the fourth industrial revolution or Industry 4.0. The smart factories of Industry 4.0 has sparked a revolution in the manufacturing industry, and Sweden is becoming one of the frontrunners. Sweden is among the top five nations globally who have smart factory initiatives in place today. The scope for Indian engineering exporting community therefore is immense to tap the Swedish market in order to have more business and a greater connection to high-tech engineering with the emergence of Industry 4.0. Engineering MSMEs can also find themselves as subcontracting units of the Swedish engineering firms by exposing their skills and displaying their product specific expertise before their Swedish counterparts. As Swedish economy is expected to come back to growth path in 2024 and then strengthen in 2025 after a contraction in 2023, opportunity for Indian engineering to penetrate the market of Sweden will be wider.



### Product Profile

- **Manufacturing Methods –**  
Casting, Forging, Joining, Machining, Surface Treatment, Electric & Electronics Production
- **Products & Components –**  
Bearings, Electro-mechanics, Electronics, Fasteners, Washers, Filters, Fittings, Locks, Glues, Hoses, Hydraulics/ Pneumatics, Internet of Things, Machine Components, Magnets, Optics, Packaging, Plugs, Seals, Springs, Tapes
- **Tools & Fixtures –**  
for cutting & processing metallic materials, injection moulding tools, powder technology, prototypes; tools for casting, cutting, forging, punching, pressing and plastic deformation.
- **Material, Raw-material and Semi-finished products –**  
Coating, Copper & red metals, Glass, Iron & Steel castings, Light & other metals, Natural material, Hybrids, Composites, Polymers, Plastics & Rubber, Powder Metals & Ceramics, Precious metals, Steel, Textile material & technical textile, Wood & wood fibres
- **Design & Development –**  
CAD, CAM Documentation, Methods, Analysis, Simulations

### Venue

Elmia Exhibition Centre,  
Elmiavägen 15, JÖNKÖPING,  
Sweden

### Date

12 - 14 November 2024

### Participation Charges

Contribution for Booth size: 9 sqm.

- **One Side Open (Built-Up Booth): INR 37,500.00 per Sqm**
- **Other Services: INR 5,000.00 per Sqm**
- **Corner Charges: INR 4,250.00 per Sqm**

The amount of INR 37,500.00 per Sqm against participation charges and INR 5,000.00 per sq mt against other service charges would be treated as deposit till receipt of Government decision in this regard. On getting Government approval for EEPC India's proposal, the said sum will be adjusted against the respective charges, as subsidized, and the difference between such deposit and subsidized charges would be refunded.

*Note:*

- 1.EEPC India reserves the right to reject an application for participation without assigning any reason.
- 2.In case of not receiving a minimum number of participants, EEPC India may decide not to participate in the show.
- 3.No subletting or sharing of space/ booth is permitted.

- **No applicant can avail subsidised rate if in same event, the applicant (exhibitor) has already participated three times.**
- **No applicant can avail subsidised rate if the applicant (exhibitor) has already participated in three MAI aided events in the current financial year.**

# Re-imbusement of Airfare

In case of receipt of specific MAI approval for re-imbusement of airfare, upto INR 90,000 may be re-imbursed to eligible participants. The T&C must be abided by for eligibility towards such re-imbusement. For detailed guidelines please click the following link:

## Guidelines for Reimbursement of Airfare



*Note: EEPC INDIA can only recommend for issuance of VISA to the extent that the concerned person is a participant at the subject exhibition and that the person in question has been certified by the participating organisation to be their representative. The Foreign Embassy / Consulate where the applicant submits the VISA application is expected to follow their usual procedural checks before granting the VISA in question and EEPC INDIA shall not be responsible in any manner whatsoever for non-issuance of VISA by the concerned authorities. This would mean that the prospective participant will be fully liable for the total charges payable to EEPC INDIA even if they do not obtain the VISA for any reason whatsoever.*

## Mode of payment

- Please pay online through the following Payment Gateway :

### HDFC/ PayU OR

- Pay through RTGS/NEFT in INR as per the following details :

Name of the Bank : HDFC BANK LTD

Branch : Central Plaza

Address of Bank : 2/6, Sarat Bose Road, Kolkata 700 020

Account Number : 00142090000452

Account Name : EEPC INDIA

NEFT Code : HDFC0000014

OR

- UPI ID: [eeplindiaacpromotion.76041638@hdfcbank](mailto:eeplindiaacpromotion.76041638@hdfcbank)

Demand draft favouring "EEPC INDIA" along with the duly filled-up Application Form

## Booth display:

Participation charges for a 9 sqm. booth includes the following services:

- 3 chairs
- 1 table
- 1 Counter
- 1 Trash bin
- 3 spotlights
- 1 Power supply 230V/10A
- 1 Bar Stool
- Carpet
- Fascia



# Submission of application

Interested members are requested to fill in the online Application Form latest by **28 September 2024** at the following link:

[Click For Application Form](#)



Please go through the "**Mode of Payment**" section of this Circular for payment details.

## Selection criteria

Since limited space is available, selection of participation will be done strictly on first-come, first-served basis.

## Cancellation of participation

Please note that no request for cancellation and/ or refund including advances, if any and/ or adjustment thereof shall be accepted for any reason whatsoever. Once the application form and/ or advance / part payments are accepted by EEPC India the participant remains liable to pay in entirety the amounts due from them on account of the event. In case members are not able to travel due to travel restrictions/advisory by Government of India or Sweden then the amount paid will be adjusted toward the participation in the next edition.

## Force Majeure

If a Force Majeure Event like war, act of God, natural calamities, governmental directives, civil commotion, epidemic, pandemic, etc. or alike events occurs inasmuch as that the fair authorities/ organizers consider that it is illegal, impossible, inadvisable or impracticable for the physical, onsite and in-person (i.e. 'live') elements of the Event to be staged, then in such situation and/ or circumstances the decision of the fair authorities shall be final and binding upon EEPC India and all its co-exhibitors/ participants. In such situation and/ or circumstances, if the fair authorities, organizers or the vendors appointed for providing diverse services related to the Event in question does not refund the monies paid by EEPC India and/ or does not otherwise absolve EEPC India from its contractual obligations then in such case the Co-exhibitors / participants remain liable to pay to EEPC India the contracted participation charge in full and shall not receive any refund from EEPC India of the amounts paid by the co-exhibitors/ participants. Further, if the fair authorities, organizers or the vendors, so appointed for the Event binds or rolls over EEPC India's participation in the future editions of the same Event in question, then automatically the participation of the co-exhibitor/ participant shall also be carried forward to such future editions of the Event and the amounts paid by them shall be given a credit for the successive edition. However, if there is any increment in the participation fees fixed by the fair authorities, organizers or in any other charges, budgets, etc. then such increased amount has to be paid by the co-exhibitor/ participant without any demur based on the space and booth booked by the co-exhibitor/ participant. In any event, a co-exhibitor/ participant cannot decrease the space or the booth size booked by them for the originally scheduled Event.

*Note: Regarding goods taken out of India for exhibition or on consignment basis for export promotion, participants may refer to Circular No. 108/27/2019-GST dated 18.07.2019 of the Central Board of Indirect Taxes and Customs (CBIC) which is the statute in the matter.*

[Contact details](#)



[www.eepcindia.org](http://www.eepcindia.org)

CIN: U51900WB1955NPL022644