

India Pavilion at **Gulfood Manufacturing**

**Dubai, UAE
5 - 7 November 2024**

**Participate through EEPC India
and enjoy substantial savings!**

About the Exhibition

Gulfood Manufacturing is the MENA Region's Largest & Leading Food and Beverage Processing and Packaging Event"
Gulfood Manufacturing 2024 is set to unveil the next era of food manufacturing including new ingredients and advanced technologies that will enable your business to reduce costs, grow and innovate. Taking place from 5-7 November 2024 at Dubai World Trade Centre, Gulfood Manufacturing is a global platform for the industry to learn, engage and present their products, services, and solutions focused on moving the food manufacturing industry forward toward a more sustainable, resilient, agile and efficient future.

Featuring the latest technological advancements in processing, packaging, ingredients and digitalization, as well as a focus on critical areas such as food safety and supply chain issues, Gulfood Manufacturing offers a comprehensive showcase of solutions for industry professionals seeking to stay at the forefront of the industry and presents a prime opportunity to network, form new global partnerships, announce new innovative products, deals, collaborations and signings.

- By 2024 globally, the food processing ingredient market is expected to reach USD 56 billion
- By 2025, the global smart food logistics market is expected to reach USD 14.8 billion
- By 2027, the global food packaging market size is expected to reach USD 456.6. billion

The event and show features will be set against the 5 core themes of Sustainability, Innovation, Nutrition, Technology, and Efficiency.

Top Trends in 2024

- Edible Packaging
- Precision fermentation for added nutrition
- Food fortification for personalised nutrition
- Upcycling in food manufacturing
- Nanotechnology in packaging
- Industry 5.0 – Food production lines of the future
- Surge in 3D print packaging
- AI driven ingredient discovery
- Smart systems & sensors



Concurrent Event

Foodtech Summit: The Food Tech Summit will bring global experts, decision-makers and thought leaders together in inspiring sessions, to share and contribute thoughts and ideas for the advancement of the F&B manufacturing industry over the course of three days. Over 100 of the industry's most dynamic and engaging speakers will convene at the Food Tech Summit to discuss a powerful agenda ranging from food engineering innovations, metaverse factories of the future, food safety, circular ecosystems, sustainability-linked finance models, and much more.

Innovation Tours: Visitors to the event will also be able to take part in curated Innovation Tours, giving visitors the opportunity to see the latest industry innovations, up close and personal, on the show floor.

Visitors by Profile

- Food Technologists
- Product Development
- Research & Development
- Plant Design & Production
- Manufacturing & Production
- Quality Control & Maintenance
- Purchasing
- Sales & Marketing
- Large-Scale Butcheries
- Bakeries

Visitors by Business type

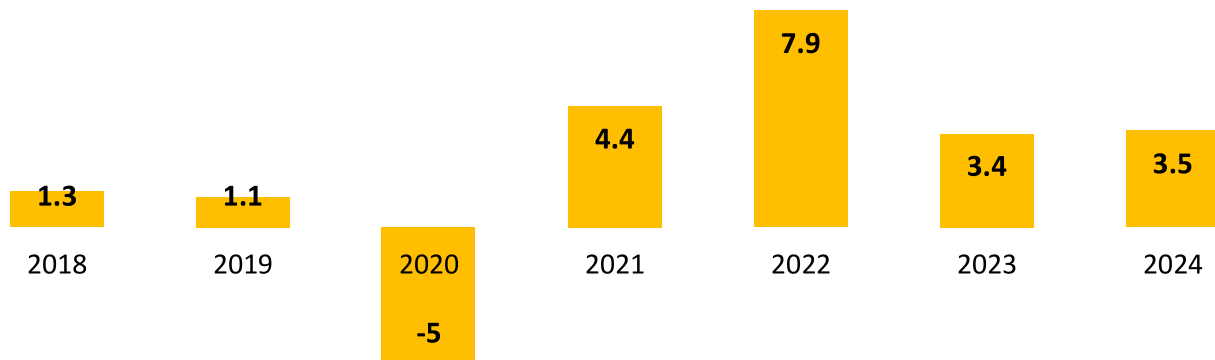
- Factories & Production Plants
- Project Contractors
- Hypermarkets
- Hotels & Resorts
- Food Service
- Retail Stores
- Industrial Kitchens
- Cash & Carry Operations
- Wholesalers
- Retailers

Economic scenario of UAE

The UAE maintains its prominent standing in the global economy, marked by its strong competitiveness and modern infrastructure. It consistently implements innovative approaches to stimulate economic growth and broaden its economic base, highlighting the UAE's stable and resilient economy, driven by various sectors such as tourism, food processing, trade, and logistics. The UAE's economy rebounded impressively, expanding by 7.9% in 2022 after the Covid-19 crisis. However, in subsequent years, global disruptions in supply chains and fluctuating demand presented obstacles, leading to a decline in GDP decline (3.4%) in 2023. Nonetheless, the country anticipates a GDP growth to reach 3.5% in 2024.

In the UAE, the food processing and packaging sector prioritizes innovation and the integration of technology. It implements cutting-edge processing methods and modern packaging solutions to cater to both domestic needs and the expanding export sector. The market size of the packaging industry in the UAE is projected to be USD 9.56 billion in 2024, with expectations to reach USD 12.44 billion by 2029. With a continual focus on innovative and eco-friendly food processing and packaging solutions, the UAE anticipates a substantial rise in the demand for processing and packaging machinery. This expansion will enable Indian exporters to capitalize on these emerging opportunities across various sectors.

Real GDP Growth rate of UAE (2018 to 2024)

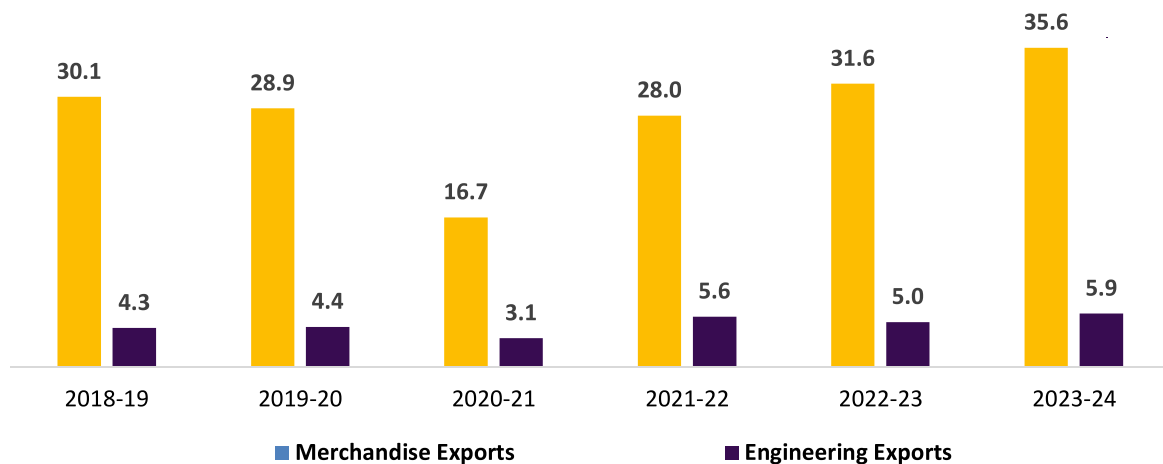


Source: IMF

India and UAE's Bilateral Trade

UAE holds significant importance for India. UAE is among the top 5 export destinations for the Indian engineering industry and the largest in the WANA region. It was the 3rd largest trading partner in 2022-23. Between 2018-19 and 2023-24, India's exports to the UAE increased from USD 30.1 billion to USD 35.6 billion. During this period, UAE's engineering imports from India also increased to reach USD 5.9 billion in 2023-24 from USD 3.1 billion in 2020-21.

India's total vis-à-vis engineering exports to UAE (USD Bn.)



Source: DGCI&S

The product profile of Gulfood Manufacturing 2024, representing the pinnacle of the global food and beverage manufacturing industry evolution, consists of food processing & packaging machinery and other related products. In 2022 (ITC Trade Map), India's export of Food processing machinery to UAE stood at USD 42.8 million, reflecting only 4.3% share in the overall UAE's import of food processing machinery. India holds the place among UAE's top 10 suppliers for food processing machinery. The exports of Packaging/Wrapping Machinery to UAE stood at USD 3.5 million during the same time.

Opportunity for Indian Food Processing & Packaging Machinery in UAE

UAE focuses on innovative and sustainable activities in the food industry, considering the demographic and lifestyle changes, alongside efforts to reduce food waste. The industry has experienced substantial expansion recently. With considerable investments under 10-year strategy, overall manufacturing in UAE including the food and beverage (F&B) manufacturing industries are set to play an increasingly important role in the UAE economy. These initiative seeks to expand the industrial sector's contribution while presenting a promising scenario for Indian machinery exporters in the UAE to meet these multi-faceted demands.

Recent world events such as the Covid-19 pandemic and global unrest necessitated constant innovation, a push towards automation and efficiency improvements to combat these increasing pressures on the demand and supply chains for the UAE. There is a large food and beverage processing and manufacturing sector in the UAE, which has a significant import dependency both in terms of raw materials and machineries. Furthermore, India benefits due to its strategic location, allowing it to be in the prime position to respond proactively to the growing demands of these industry. Thus, allowing its local food processing & packaging industries to grow.

It is an ideal moment for India to respond to the rising demand for the machinery and parts of UAE, while delving into untapped potential and expanding its market share in the UAE. Participation in the Gulfood Manufacturing 2024 offers a fitting platform for this endeavor. Undoubtedly, the event will play a major role for food processing and packaging machinery manufacturers and distributors of the Indian engineering sector, to help them in understanding the UAE's food processing industry requirements better and opening doors to major growth opportunities in this industry.

Product Profile:

- **Ingredients**
Find out what ingredient trends are expected to dominate the next year of innovation projects, from colour enzymes to emulsifiers, cultures & fermentation starters to plants extracts and stabilizers.
- **Processing**
Display of latest technologies in food & beverage processing across meat, baking, beverage, refrigeration plants, food safety & quality.
- **Packaging**
Showcasing every aspect of the packaging supply chain including printing & labelling, packaging materials, filling, sealing & inspection.
- **Supply Chain Solutions**
New supply chain solutions to make faster business decision, improve operations and lower costs across logistics, transportation, warehousing & storage.
- **Control & Automation**
Solutions for digitization of food production

Venue

Dubai World Trade Centre,
Sheikh Zayed Road, Dubai, UAE

Date

5 – 7 November 2024

Time

10 AM – 6 PM

Participation Charges

Contribution for

- **One Side Open (Built-Up Booth):**
INR 66,000.00 per Sqm
- **Other Services:** INR 3,500.00 per Sqm
- **Corner Charges:** INR 6,950.00 per Sqm

The amount of INR 66,000.00 per Sqm against participation charges and INR 3,500.00 per sq mt against other service charges would be treated as deposit till receipt of Government decision in this regard. On getting Government approval for EEPC India's proposal, the said sum will be adjusted against the respective charges, as subsidized, and the difference between such deposit and subsidized charges would be refunded.

Note:

- 1.EEPC India reserves the right to reject an application for participation without assigning any reason.
- 2.In case of not receiving a minimum number of participants, EEPC India may decide not to participate in the show.
- 3.No subletting or sharing of space/ booth is permitted.

- No applicant can avail subsidised rate if in same event, the applicant (exhibitor) has already participated three times.
- No applicant can avail subsidised rate if the applicant (exhibitor) has already participated in three MAI aided events in the current financial year.

Re-imbursement of Airfare

In case of receipt of specific MAI approval for re-imbursement of airfare, upto INR 90,000 may be re-imbursed to eligible participants. The T&C must be abided by for eligibility towards such re-imbursement. For detailed guidelines please click the following link:

[Guidelines for Reimbursement of Airfare](#) 

Note: EEPC INDIA can only recommend for issuance of VISA to the extent that the concerned person is a participant at the subject exhibition and that the person in question has been certified by the participating organisation to be their representative. The Foreign Embassy/ Consulate where the applicant submits the VISA application is expected to follow their usual procedural checks before granting the VISA in question and EEPC INDIA shall not be responsible in any manner whatsoever for non-issuance of VISA by the concerned authorities. This would mean that the prospective participant will be fully liable for the total charges payable to EEPC INDIA even if they do not obtain the VISA for any reason whatsoever.

Mode of payment

Please pay online through the following Payment Gateway :

- **HDFC/PayU OR**

Pay through RTGS/NEFT in INR as per the following details :

Name of the Bank : HDFC BANK LTD

Branch : Central Plaza

Address of Bank : 2/6, Sarat Bose Road, Kolkata 700 020

Account Number : 00142090000452

Account Name : EEPC INDIA

NEFT Code : HDFC0000014

OR

- **UPI ID:** eeplindiaacpromotion.76041638@hdfcbank

OR

- **Demand draft** favouring "EEPC INDIA" along with the duly filled-up Application Form

Booth display

- Informaon Counter
- One bar stool
- Three Chairs
- One Round Discussion table
- Three Spot Lights
- Electric Socket
- Waste paper basket
- Carpeted Floor
- Fascia

Submission of Application

Interested members are requested to fill in the Online Application Form latest by 17 October 2024 at the following link:

Click For Application Form



Please go through the "Mode of Payment" section of this Circular for payment details.

Selection criteria

Since limited space is available, selection of participation will be done strictly on first-come, first-served basis.

Cancellation of participation

Please note that no request for cancellation and/ or refund including of advances, if any and/ or adjustment thereof shall be accepted for any reason whatsoever. Once the application form and/ or advance/ part payments are accepted by EEPC India the participant remains liable to pay in entirety the amounts due from them on account of the event. In case members are not able to travel due to travel restrictions/advisory by Government of India or UAE then the amount paid will be adjusted toward the participation in the next edition.



Force Majeure:

If a Force Majeure Event like war, act of God, natural calamities, governmental directives, civil commotion, epidemic, pandemic, etc. or alike events occurs inasmuch as that the fair authorities/ organizers consider that it is illegal, impossible, inadvisable or impracticable for the physical, onsite and in-person (i.e. 'live') elements of the Event to be staged, then in such situation and/ or circumstances the decision of the fair authorities shall be final and binding upon EEPC India and all its co-exhibitors/ participants. In such situation and/ or circumstances, if the fair authorities, organizers or the vendors appointed for providing diverse services related to the Event in question does not refund the monies paid by EEPC India and/ or does not otherwise absolve EEPC India from its contractual obligations then in such case the Co-exhibitors / participants remain liable to pay to EEPC India the contracted participation charge in full and shall not receive any refund from EEPC India of the amounts paid by the co-exhibitors/ participants. Further, if the fair authorities, organizers or the vendors, so appointed for the Event binds or rolls over EEPC India's participation in the future editions of the same Event in question, then automatically the participation of the co-exhibitor/ participant shall also be carried forward to such future editions of the Event and the amounts paid by them shall be given a credit for the successive edition. However, if there is any increment in the participation fees fixed by the fair authorities, organizers or in any other charges, budgets, etc. then such increased amount has to be paid by the co-exhibitor/ participant without any demur based on the space and booth booked by the co-exhibitor/ participant. In any event, a co-exhibitor/ participant cannot decrease the space or the booth size booked by them for the originally scheduled Event.

Note: Regarding goods taken out of India for exhibition or on consignment basis for export promotion, participants may refer to Circular No. 108/27/2019-GST dated 18.07.2019 of the Central Board of Indirect Taxes and Customs (CBIC) which is the statute in the matter.



Dubai World Trade Centre

Contact details



www.eepcindia.org

CIN: U51900WB1955NPL022644