



Department of Commerce  
Ministry of Commerce & Industry  
Government of India



**EEPCINDIA**  
ENGINEERING THE FUTURE

# INDIAN RAILWAYS SOURCING WEEK 5.0

07th - 09th May 2025  
(On Virtual Platform)

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A Report

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## PARTICIPATING ORGANIZATIONS



Southern Railway



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# Indian Railways Sourcing Week 2025: A Resounding Success on the Virtual Tracks

The recently concluded Indian Railways Sourcing Week 2025, hosted on the dynamic virtual platform, proved to be a significant and engaging event for stakeholders across the railway industry. Spanning three fruitful days, the virtual interactive sessions witnessed enthusiastic participation and fostered insightful discussions that underscored the evolving landscape of railway sourcing in India.

Navigating the intuitive interface of the virtual platform, attendees were able to seamlessly explore a diverse range of thoughts and various product demands, and the processes across the various railway sourcing requirements.

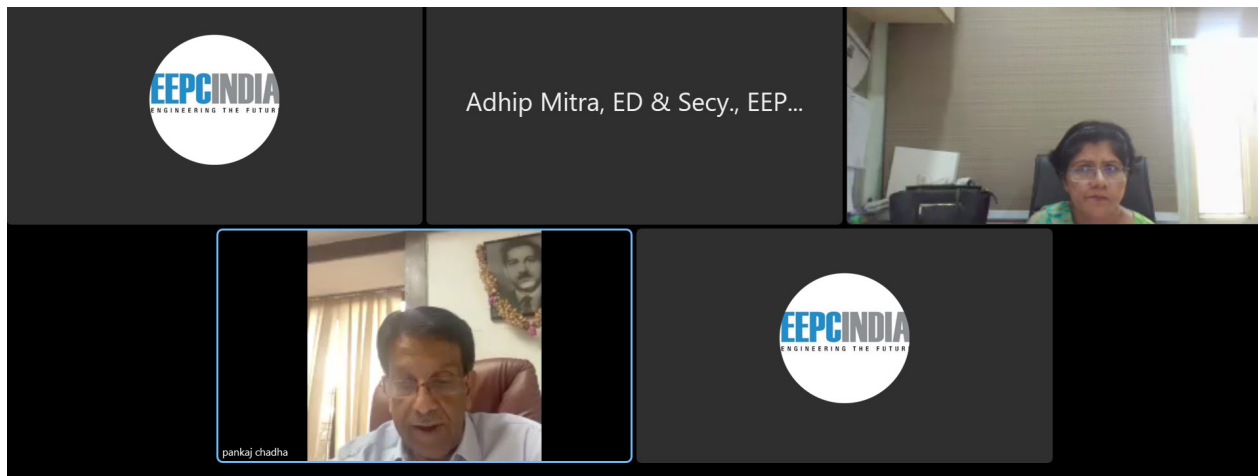
The heart of the Sourcing Week lay in its engaging sessions, which featured industry leaders, policymakers, and technical experts sharing their perspectives on critical topics shaping the future of Indian Railways. The discussions were rich and varied, delving into areas such as:



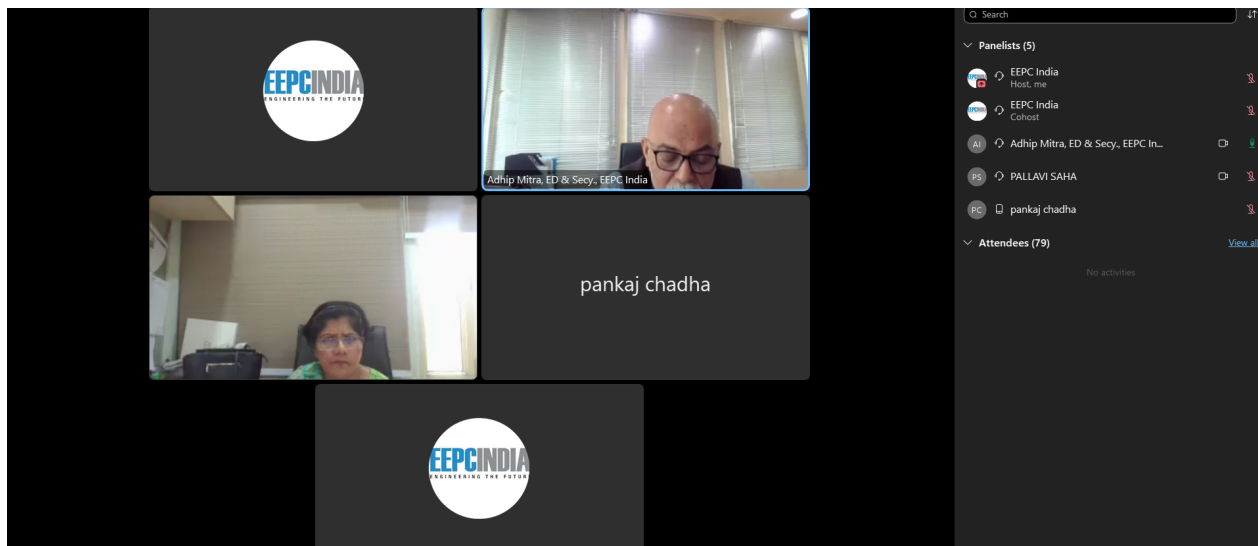
Here are some thoughts on the points covered by the speakers, keeping in mind the topics of each session:



## The Inaugural Session



*Inaugural Address by Mr. Pankaj Chadha, Chairman, EEPC India*



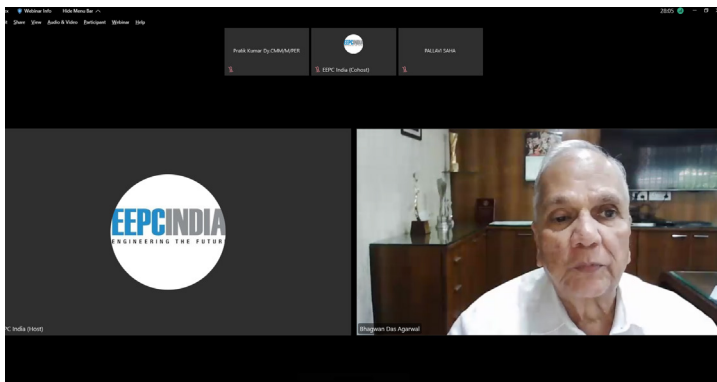
*Inaugural Address by Mr. Adhip Mitra, Executive Director & Secretary, EEPC India*

## Session 1: "Building Aatmanirbhar Bharat - Centralized procurement in Indian Railways and opportunities for MSMEs" (7th May 2025, 11:30 AM)

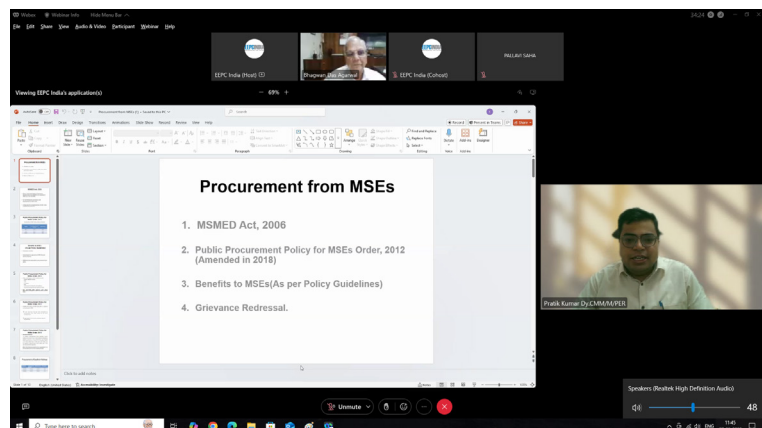
**Key Focus:** This session delved into how Indian Railways is promoting self-reliance (Aatmanirbhar Bharat) through its procurement strategies, particularly emphasizing opportunities for Micro, Small, and Medium Enterprises (MSMEs).

### Speakers and their likely contributions:

- o Mr. Pratik Kumar (Deputy Chief Material Manager, Office of the Principal Chief Materials Manager): Representing a key procurement arm of Indian Railways, Mr. Kumar provided the official stance on centralized procurement policies. He elaborated on the mechanisms in place to streamline procurement, how MSMEs can register and participate, and the specific initiatives undertaken by Indian Railways to support domestic manufacturing and sourcing from MSMEs. It included details on vendor registration processes, preference policies for local content



Welcome Address by Mr. B.D. Agarwal Chairman (Eastern Region), EEPC India



Presentation of Mr. Pratik Kumar, Deputy Chief Material Manager, Office of the Principal Chief Materials Manager, Southern Railway

## Session 2: "Vendor Development Meet/Sourcing Opportunities in Rail Coaches, Locomotives, Wheels and Equipment Manufacturing" (8th May 2025, 11 AM)

**Key Focus:** This session was a targeted "vendor development meet," aiming to attract and engage suppliers for critical railway components and manufacturing.


### Speakers and their likely contributions:

- o **Md. Amjad Khan (CMM/G/HWH, Stores Deptt./CLW/Chittaranjan):** From Chittaranjan Locomotive Works (CLW), a major locomotive manufacturing unit, Md. Khan provided specific insights into the procurement needs for locomotives, including components, raw materials, and sub-assemblies. He highlighted the quality standards, technical specifications, and the vendor approval process for supplying to CLW.
- o **Mr. Manish Shah (Procurement Director - APAC, Alstom Group):** Alstom is a global leader in rail transport. Mr. Shah's presence indicates a focus on international best practices in procurement and potential collaboration opportunities. He discussed the standards Alstom looks for in its suppliers and how Indian vendors can integrate into global supply chains. He also shared insights on Alstom's procurement requirements for projects in India, such as metro coaches and high-speed rail.

The screenshot shows a Zoom meeting interface. At the top, there are four video thumbnails for participants: GANESH, Atul Saxena, Manish, and Amjad Khan. Below the thumbnails, a presentation slide is displayed. The slide has a green and white background and is titled "VENDOR DEVELOPMENT PROCEDURE". It lists five bullet points regarding the vendor approval process. At the bottom left of the slide is the Chittaranjan Locomotive Works logo. On the right side of the Zoom window, a video feed of Amjad Khan is visible, with his name "Amjad Khan" written below it. The Zoom interface also shows a "Layout" button and a "Expand window to show video" option.

**VENDOR DEVELOPMENT PROCEDURE**

- ❖ Manufacturers who intend to get themselves approved for any item by any of the approving agencies need to go through the complete details of item before submitting their online request.
- ❖ Vendors are required to get themselves registered on IREPS to submit their application for getting themselves approved for any item.
- ❖ User Manual for Registration of New Vendors, Instruction to vendor and details of process of registration are available on IREPS.
- ❖ Manufacturer should carefully get acquainted with the details given in instruction to vendor before submitting their application.
- ❖ Requests for approval can be submitted after login.

 Chittaranjan Locomotive Works




Amjad Khan

*Presentation of Md. Amjad Khan, CMM/G/HWH, Stores Deptt./CLW/Chittaranjan*



- o **Mr. Atul Saxena (Executive Director (Stores), Stores Directorate, RDSO):** RDSO (Research Designs & Standards Organization) is crucial for setting standards and approving new technologies. Mr. Saxena provided the technical and quality perspective on sourcing. He discussed the importance of product development, quality assurance, testing, and standardization for components used in coaches, locomotives, wheels, and other equipment. He elaborated on the process for new product approval and the role of RDSO in vendor development by ensuring adherence to specifications.
- o **Mr. T N Srinivasan (General Manager (Officiating), Corporate Sustenance, BEML):** BEML is a significant public sector undertaking involved in manufacturing rail coaches and other heavy equipment. Mr. Srinivasan shared BEML's procurement strategies, their requirements for various components, and how vendors can partner with BEML. He focused on long-term sustainability in supply chains and the importance of reliable suppliers for critical rail infrastructure.

**New Projects on the Horizon!**

Mumbai Line 4	Chennai 96 Cars	IR 50 VB Set
 <p>एम एम आर डी ए MMRDA</p>		
<p>39 TS * 6 Cars : 234 Cars            NTP : April / May 2025            Final Assembly : Sri City            Bogies : Savli            Traction, Looms &amp; Cabinets : Coimbatore            Production Start : NTP + 6 ~7 Months</p>	<p>32 TS * 3 Cars : 96 Cars            NTP : April / May 2025            Final Assembly : Sri City            Bogies : Sri City            Traction, Looms &amp; Cabinets : Coimbatore            Production Start : NTP + 10 Months</p>	<p>17 TS * 24 Cars : 408 Propulsion Set            NTP : Feb 2025            Site : Maneja            Production Start : NTP + 18 Months</p>

Manish Shah - Alstom Transport India

*Presentation of Mr. Manish Shah, Procurement Director - APAC, Alstom Group*



Vendor approving agencies

- Vendor approval is done by following Vendor Approving Authorities:
  - RDSO: All S&T, TRD, wagon, Track/Engg Department items, other items allotted by Railway Board
  - RCF: All LHB coach items (Except items identified for RDSO)
  - ICF: All EMU, non-LHB and LHB coach items (Except items identified for RDSO)
  - MCF: All LHB coach items (Except items identified for RDSO)
  - CLW: All Electric Loco items (Except items identified for RDSO)
  - BLW: All diesel and Electric Loco items (Except items identified for RDSO)
  - CORE: All RE related items (Except items identified for RDSO).

A vendor, approved by one agency (nominated or otherwise) for an item, shall be deemed as approved vendor for that item for procurement by entire Railways.

Presentation of Mr. Atul Saxena, Executive Director (Stores), Stores Directorate, RDSO

**HISTORY**

**1964**  
 Rail Manufacturing facility, Bangalore

**1967**  
 Earth Movers Division, KGF

**1985**

**1987**

Presentation of Mr. T N Srinivasan (General Manager (Officiating), Corporate Sustenance, BEML)



## Session 3: "Sourcing Opportunities in Indian Rail Infrastructure & Projects, Railway Stations, Bridges, Workshops, Depots, sheds and Stores, Metro Projects" (9th May 2025, 11 AM)

**Key Focus:** This session broadened the scope to cover sourcing for large-scale infrastructure projects, including civil works, station development, and metro projects.

### Speakers and their contributions:

- o **Mr. Kuntal Dasgupta (Chief Business Officer (GSS & Component Business), Texmaco Rail & Engineering Ltd.):** Texmaco is a prominent player in the rail industry, involved in various aspects. Mr. Dasgupta highlighted opportunities related to track components, railway wagons, and other engineering solutions needed for rail infrastructure. He briefly discussed specific materials, fabrication requirements, and the role of Indian manufacturers in supporting these large projects.
- o **Mr. Sanjay Garg (General Manager, BHEL):** BHEL (Bharat Heavy Electricals Limited) plays a role in various industrial and infrastructure projects. Mr. Garg covered sourcing opportunities for electrical components, power systems, and other heavy equipment required for railway workshops, depots, and possibly metro projects. He emphasized the need for high-quality, reliable, and energy-efficient solutions.
- o **Mr. Shivam Dubey (Deputy CMM/G, Banaras Locomotive Works):** While primarily a locomotive manufacturing unit, BLW also has extensive workshops and depots. Mr. Dubey focused on the sourcing requirements for maintaining and upgrading these facilities, including tools, machinery, and consumables.

The interactive nature of the virtual platform facilitated lively Q&A sessions, allowing attendees to directly engage with the speakers and gain deeper insights into the topics discussed. The encouraging participation across all sessions was a testament to the strong interest and commitment within the railway ecosystem to collaborating and driving progress.



The success of the Indian Railways Sourcing Week 2025 on the virtual platform underscores the growing effectiveness of digital events in fostering meaningful connections and knowledge sharing within industries. Despite the geographical distances, the virtual environment provided a convenient and accessible platform for stakeholders to connect, explore opportunities, and contribute to the ongoing development of the Indian Railways.

In summary, the Indian Railways Sourcing Week 2025 appears to have provided a comprehensive overview of procurement opportunities across various segments of the Indian Railways ecosystem. The speakers, representing both public and private entities, provided valuable insights into policies, technical requirements, and specific sourcing needs, with a strong emphasis on fostering domestic capabilities and engaging MSMEs.

The screenshot shows a Zoom meeting interface. At the top, there are several video thumbnails for participants, including 'Raman Raghu - Regional Chair...', 'EEPC India (Cohost)', and 'Kuntal'. The main content area displays a presentation slide from 'Texmaco Rail & Engineering Ltd.' titled 'Indian Railway: Vision for 2030'. The slide includes the following information:

- National Rail Plan (NRP) 2030**
  - Increase rail freight share to 45% (currently ~27%)
  - High-speed corridors (Delhi-Mumbai, Delhi-Howrah @160 km/h)
  - 100% Electrification, elimination of level crossings
  - Station modernization and logistics hubs (Gati Shakti Terminals)
  - Dedicated Freight Corridors (Eastern, Western + 3 new ones)
  - 505 infrastructure projects including doubling, gauge conversion
- Union Budget (2025-26)**: ₹2.62 lac crore
- Performance Indicators**
  - Freight loading record: 1512 MT (FY 2022-23)
  - 102 Vande Bharat trains operational
  - 98.8% stations upgraded with electronic signaling
- Key Projects**

Dedicated Freight Corridor (DFC)	High Speed Rail Corridor	126 Critical & Super critical projects	Rolling Stock
8359 km, ₹1.5 lac cr	3750 km, ₹5.0 lac cr	10663 km, ₹1.28 lac cr	₹4.8 lac cr

A name tag for 'Kuntal' is visible on the right side of the screen. The Zoom interface at the bottom shows 'Unmute' and 'Participants' buttons.

Presentation of Mr. Kuntal Dasgupta, Chief Business Officer (GSS & Component Business, Texmaco Rail & Engineering Ltd.



**BHEL Overview**

- One of the **largest engineering & manufacturing enterprise** of its kind in India with Annual revenue of 2.85 Bn. Euros.
- India's leading **State Owned Enterprise** with Government of India equity holding of 63.17%
- Making in India since 1964, **over 60 years of experience** in engineering and manufacturing heavy electrical equipment
- More than **half of the electricity generated** in the country comes from BHEL sets
- **One of the largest employer** in Indian Capital Goods industry

Power Sector	Industry Sector
• Thermal & Gas	• Oil & Gas Industry
• Hydro	• Transportation
• Nuclear	• Defence & Aerospace
• Emission Control	• E-mobility
• Captive Power Plants	• Water
• Transmission	• Industry
• Renewables	

Sanjay Garg

Presentation of Mr. Sanjay Garg, General Manager, BHEL

**NRC (Domestic) Market**

Customers	No. of Locomotives Supplied
SAIL	213
NTPC	200
Port Trusts	46
Visakhapatnam Steel Plant	38
State Electricity Boards	39
Others (NALCO, BCCL, BMMIL, JSW, NINL, OPGC, etc.)	105
<b>Total (till Apr'2025)</b>	<b>641</b>

shivam dubey

Presentation of Mr. Shivam Dubey, Deputy CMM/G, Banaras Locomotive Works



## Pre Event Social Media Promotion

## Facebook

**5TH EDITION INDIAN RAILWAYS SOURCING WEEK**  
**7 8 9 MAY 2025**  
**VIRTUAL NETWORKING**

**INDIAN RAILWAYS SOURCING WEEK 2025**

**THE BIGGEST SOURCING SECTOR FOR INDIAN MSMEs.**

**A VIRTUAL NETWORKING OF CLOSE TO 25 SPEAKERS, PSUS AND PRIVATE ENTITIES IN RAILWAYS SECTOR.**

**CONTACT US**

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Meet Speaker from  
**Afcons Infrastructure Ltd**

**INDIAN RAILWAYS SOURCING**

7th - 9th May 2025 | Virtual  
 Wednesday - Friday

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**Mr. Udai Veer Singh**  
 Executive Vice President  
 Afcons Infrastructure Ltd

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**Virtual Platform 7th - 9th May 2025**

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**INDIAN RAILWAYS SOURCING SHOW**

7th - 9th May 2025  
 Virtual

**Wednesday - Friday**

The Railways is the biggest sourcing sector for India MSMEs.

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**INDIAN RAILWAYS SOURCING SHOW**  
**Virtual**  
7th - 9th May 2025  
Wednesday - Friday

The event will focus on covering the following aspects on procurement from MSME units

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**Indian Railways Sourcing Week**  
Virtual Platform

7th - 9th May 2025  
Wednesday - Friday

**1 DAY TO GO**

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Wednesday - Friday

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7th - 9th May 2025  
Wednesday - Friday

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**Sectors Covered**

- Locomotive Manufacturing
- Rail Coaches, Wheels, Rolling Stocks, Tracks & Equipments
- Infrastructure, Stations, Signalling & Telecom
- Project Engineering
- Renewable & Green Energy
- Electrification
- Innovation & Technologies

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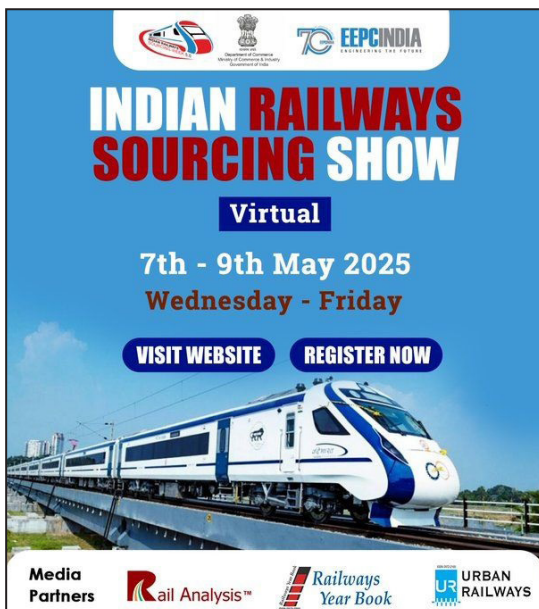
**INDIAN RAILWAYS SOURCING SHOW** Virtual  
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Wednesday - Friday

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**Our Speakers**

<b>Mr. Neelesh Dixit</b> Managing Director RENMAKCH India Pvt. Ltd	<b>Mr. Amjad Khan</b> CMM/G/HWH Chittaranjan Locomotive Works
<b>Mr. Udai Veer Singh</b> Executive Vice President Afcons Infrastructure Ltd.	<b>Mr. Sudipta Mukherjee</b> Managing Director Texmaco Rail & Engineering Ltd.
<b>Mr. Pratik Kumar</b> Dy Chief Material Manager Southern Railways	

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**INDIAN RAILWAYS SOURCING SHOW**  
**Virtual**  
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**Wednesday - Friday**  
 The Indian MSME sector plays a critical role in the growth and modernization of the Indian Railways sector

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**Virtual**  
 7th - 9th May 2025  
**Wednesday - Friday**  
 3 Days | 3 Sessions  
 Over 25 Speakers  
 Q/A Sessions

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**INDIAN RAILWAYS SOURCING SHOW**  
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**Wednesday - Friday**  
 Vendor Development and Procurement opportunities for MSMEs in Railway Manufacturing units and Railway Zones

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<b>Mr. Pratik Kumar</b> By Chief Material Manager Southern Railways	

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**The event will focus on covering the following aspects:**

- Procurement from MSME units
- Vendor registration Process
- Vendor approval process
- List of major items procured from MSME units
- New initiatives for procurement from MSMEs
- Online vendor registration Process

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<b>Mr. Udai Veer Singh</b> <i>Executive Vice President</i> Afcons Infrastructure Ltd.	<b>Mr. Sudipta Mukherjee</b> <i>Managing Director</i> Texmaco Rail & Engineering Ltd.
<b>Mr. Pratik Kumar</b> <i>Dy Chief Material Manager</i> Southern Railways	



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